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RALPH J. POMMERT,
PACIFIC, WASHINGTON.

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PRICE-LIST
OF
GLADIOLUS BULBS

SPRING 1936

U. S. Dept of Agriculture
Bureau of Plant Industry
Washington, D.C.

★ MAR 23 1936
U. S. Department of Agriculture

62.91

This list cancels
previous list dated
Jan. 2nd., 1936.

PRICE LIST OF GLADIOLUS BULBS

March 1st.,
1936

SPRING 1936

Variety.	Per 10, 1 & 2.	Priced per 100, prepaid. 25 at same rate.						Bblts quart.
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	
AIDA (Pf.)	\$.35	.	.	\$1.60	.	.	.	.
BAGDAD (Pal)	.45	.	.	.	.	\$.85	\$.60	1.50
BERTY MAIR (Mair)	.75	\$6.00	\$5.00	4.00	\$3.00	2.50	2.00	5.00
BERTY SNOW (Mair)	.30	2.50	2.00	1.60	1.25	.95	.70	1.75
BETTY NUTHALL (Sal)	.30	2.50	2.00	.	.	.95	.	1.00
BILL SOWDEN (Fallu)	.50	.	.	.	.	1.75	1.30	6.00
BLUE TRIUMPHATOR (Pf)	.50	4.50	4.00	3.00	2.00	1.65	1.30	5.00
CECIL (Mair)	.50	4.50	3.40	2.40	1.75	1.35	1.00	4.00
COMMANDER KOEHL (Pf)	.40	3.50	.	2.20	.	1.15	.	5.00
CORYPHEE (Pf)	.40	3.50	2.40	.	1.50	1.15	.90	.
DEBONAIR (Pal)	1.25	10.00	8.00	6.00	.	.	.	.
DR F. E. BENNETT (D)	.35	.	.	1.60	.	.	.	2.25
EARLY DAWN (Br)	1.00	.	.	.	4.00	3.00	2.00	5.00
FATA MORGANA (Pf)	.40	3.50	2.60	2.20	1.65	.	.	3.00
FIELD MARSHAL (Mair)	.50	4.50	3.40	2.40	1.75	1.35	1.00	2.25
GATE OF HEAVEN (Pf)	1.50	.	.	6.40	5.25	4.25	3.25	18.00
GERTRUDE (Mair)	.50	4.50	3.40	2.90	2.25	1.65	1.00	3.00
INSPIRATION (Pal)	.	.	.	3.00	2.25	1.75	1.20	5.00
IRENE (Mair)	1.00	8.50	6.40	5.40	4.25	3.65	3.10	10.00
JESSIE (Mair)	.40	3.50	2.90	2.40	1.75	1.15	.90	2.25
JOERG'S WHITE (J)	.40	.	.	1.80	1.40	1.00	.80	2.25
JUBILEE (Kemp)	.35	.	.	2.00	1.50	1.00	.75	.
LA PALOMA (Dus)	.40	3.50	2.60	2.00	.	.	.	2.50
MAID OF ORLEANS (Pf)	.60	5.50	4.80	4.20	3.60	3.20	2.60	.
MAMMOTH WHITE (Pf)	.40	3.30	2.60	2.20	1.60	1.00	.80	3.25
MARMORA (Errey)	.	.	.	1.60	1.25	.90	.60	1.00
MINUET (C)	.45	.	.	1.80	1.35	1.00	.70	3.25
MISS DES MOINES (Dec)	.30	2.60	2.00	1.60	1.20	1.00	.60	2.00
MOORISH KING (Pf)	1.60	16.00	13.00	10.50	.	.	.	.
MOTHER MACHREE (St)	.40	3.30	2.40	2.00	1.35	1.00	.80	2.75
MRS KONYNENBURG (K&M)	.30	2.50	2.00	1.60	.	.	.	1.00
MRS LEON DOUGLAS (D)	.30	.	2.00	1.60	1.20	1.00	.80	1.25
MRS P. W. SISSON (C)	.30	.	.	.	.	.	.	1.00
NELLY (Mair)	.50	4.50	3.40	2.90	2.25	1.65	1.10	4.00
PELEGRINA (Pf)	.80	.	5.50	4.40	3.40	2.40	1.80	12.00
PICARDY (Pal)	.40	3.30	2.60	2.00	1.25	1.00	.60	2.00
PFFITZER'S TRIUMPH (Pf)	.30	2.50	2.00	1.60	1.20	.90	.60	.
PIMPERNEL (Mair)	.75	6.50	5.40	4.40	3.25	2.65	2.10	6.00
SALBACH'S ORDHID (Sal)	.50	.	.	3.00	.	.	.	.
SPRAY OF GOLD (Pal)	.40	.	.	2.00	1.40	.80	.60	3.00
SULTAN (Crow)	.90	9.00	7.00	6.00	5.00	.	.	15.00
WASAGA (Pal)	1.00	9.00	7.00	5.40	4.25	3.00	2.00	12.00
WURTEMBERGLI (Pf)	1.00	8.50	6.40	5.40	4.20	3.00	2.60	12.00

(Over)

You may order 25 or more bulbs at the 100 rate, and one pint bulblets at the quart rate. For 250 or more bulbs of one size and variety you may deduct 10%.

TERMS: Cash with order, or 25% with order and balance COD. PLEASE do not send me orders under \$2.00, as we can handle them only at a loss. On orders of \$5.00 or over I will include free bulbs to the amount of 10% of your order. These will be large medium bulbs selected from my list of "New Varieties". Please state on your order what varieties you prefer. These discounts will not apply on Special Quotations, Special Assortments, or Wholesale Prices. All orders, except from Wholesale list, will be shipped parcel-post or express prepaid. I reserve the right to ship whichever way is cheapest.

PLEASE SEND YOUR ORDERS IN SOON ! Altho you may not want your bulbs until spring, it will be to your advantage to get your order in as soon as possible so that you will be assured of getting the varieties and sizes you want. As you will note, I am already sold out of some varieties, others in some sizes, and in many others we have only enough bulbs to last a few weeks.

GLADIOLUS SEED. I still have a small quantity of seed on hand, and will be glad to send a small packet free with each order, when requested, as long as it lasts.

A WORD OF APPRECIATION. Those of you who have sent me orders year after year, and you are many, possibly do not realize the feeling of satisfaction and responsibility that each of these orders bring to me. Satisfaction in knowing that we have served you well, and responsibility in knowing that we must continue to improve our varieties, our service, and our quality, to warrant your continued patronage. It seems that you, having helped me to build my business, should be entitled to some dividends, and these we try to give with additional extras in your orders. We sometimes make a mistake, and when we do, please write and tell me about it. These mistakes are very, very few, however, considering the quantity of bulbs we handle in a season, - our annual gross glad. sales now running into five figures.

TREATING BULBS FOR THIRIPS AND DISEASE CONTROL. With each order we will enclose complete cultural instructions, with information for control of thrips. We can supply Calogreen at $\frac{1}{2}$ lb for \$1.00; 1 lb \$1.90; 5 lbs \$8.75. Corrosive Sublimate at $\frac{1}{2}$ lb for \$1.00; 1 lb \$1.50; 5 lbs \$7.00. Cannot be sent by parcel-post. Priced FOB.

TWO LETTERS : Excerpts from two letters recently received from two of the best known gladiolus growers in the U.S., one on the east coast and one on the west coast: "The bulbs arrived yesterday in good condition; the stock up to your usual high standard. Thank you !" "Stock arrived in fine shape and will say was pleased with the kind of stock you sent me. I like to get stock and not have to pick it over and take bad ones out. Thanks !" Possibly all the bulbs we ship out will not look as nice as these bulbs did, as some varieties just will not make nice looking bulbs, but all bulbs are carefully hand sorted before shipping.

OLD UNITED STATES STAMPS WANTED . For many years raising glads has been both a vocation and avocation with me, but I was recently bitten by the philatelic bug, which is possibly more serious than the gladiolus bug. Anyhow more expensive. So if you have any old U.S. stamps, either a few or a collection, that you would like to trade for bulbs, or sell for cash, write and let me know just what you have. You may have some old stamps in the attic that are worth a whole yard full of Picardy. Some stamps issued as late as 1924 are valuable.

RALPH J. POMMERT,

Gladiolus Grower,

Pacific, Washington.

WASHINGTON CUSTOMERS. Add 2% State Sales Tax. No tax if for re-sale, but give your retailers license number on your order.

This list cancels
all previous lists
and quotations.

WHOLESALE PRICE-LIST OF
GLADIOLUS BULBS

Issued
March 1st.,
1936

Price per 1,000, f.o.b. Sumner, Wash.

Variety.	Size No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bblts peck.
BAGDAD	.	.	.	.	\$5.00	\$3.50	\$ 7.00
BERTY SNOW	\$12.00	\$10.00	\$ 8.00	\$ 6.00	4.00	2.50	8.00
COMMANDER KOEHL	.	.	14.00	.	.	.	.
CORYPHEE	20.00	16.00	.	.	.	.	.
JOERG'S WHITE	.	.	.	7.00	5.00	3.00	10.00
MAID OF ORLEANS	45.00	40.00	35.00	.	.	.	.
MAMMOTH WHITE	20.00	16.00	13.00	8.00	5.00	3.00	20.00
MARMORA	.	.	8.00	6.00	4.00	2.00	3.00
MINUET	.	.	# 12.00	.	.	.	.
MOTHER MACHREE	20.00	16.00	12.00	8.00	6.00	3.50	15.00
MRS LEON DOUGLAS	.	.	.	5.00	4.00	3.00	8.00
PFITZER'S TRIUMPH	12.00	9.00	7.00	5.00	4.00	2.00	.
PICARDY	20.00	16.00	10.00	6.00	4.00	2.50	5.50
SPRAY OF GOLD	.	.	12.00	9.00	7.00	4.00	15.00
Following bulbs priced per 100, f.o.b. Sumner, Wash.							Bblts qt
BERTY MAIR	5.00	4.00	3.50	3.00	2.20	1.80	5.00
BLUE TRIUMPHATOR	3.60	3.00	2.20	1.60	1.20	.80	5.00
CECIL (Mair)	3.50	3.00	2.20	1.60	1.20	.80	3.00
DEBONAIR	8.00	7.00	5.00	.	.	.	.
GATE OF HEAVEN	10.00	8.00	6.00	5.00	4.00	3.00	15.00
GERTRUDE (Mair)	3.50	3.00	2.50	2.00	1.50	1.00	3.00
IRENE (Mair)	7.50	6.00	5.00	4.00	3.50	3.00	10.00
JESSIE (Mair)	2.50	2.00	1.60	1.25	.	.	2.50
MISS DES MOINES	1.80	1.50	1.20	1.00	.75	.50	1.50
MOORISH KING	14.00	12.00	10.00	.	.	.	.
PIMPERNEL (Mair)	6.00	5.00	4.00	3.00	2.00	.	6.00
SULTAN (Crow)	8.00	6.50	5.50	5.00	.	.	15.00
WASAGA	8.00	6.50	5.00	4.00	3.00	2.00	10.00
WURTEMBERGIA	.	5.00	4.00	3.00	2.50	2.00	12.00

We will not accept orders for Minuet alone. Not more than 25% of any order will be filled with Minuet. Order at once, as stock very limited and almost impossible to buy.

250 or more bulbs at 1,000 rate; 25 or more at 100 rate. $\frac{1}{3}$ pk bblts at peck rate and $\frac{1}{2}$ quart at quart rate. All stock is true to name and treated in storage with Cyanogas for thrips control.

For heavy eastern or southern shipments I recommend heated freight service. The rate to all points east and south of Chicago is \$3.86 per 100 lbs.

CALOGREEN: $\frac{1}{2}$ lb \$1.00; 1 lb \$1.90; 5 lbs \$8.75. Shipped only with exp. or frt orders.
CORROSIVE SUBLIMATE: $\frac{1}{2}$ lb \$1.00; 1 lb \$1.50; 5 lbs \$7.00. "

TERMS: NET CASH. 25% will hold for future shipment, not later than April 15th.

RALPH J. POMMERT,

Gladiolus Grower,

Pacific, Washington.

MARCH SPECIAL ON PICARDY PLANTING STOCK.

Pure, clean stock, free from disease and thrips. Full size and count. The coming cut-flower season will undoubtedly be the best of the past six years. Mr Cut-Flower Grower, will you be prepared for this increased demand? If you have plenty of Picardy you can throw away most of your older pink varieties, - and make money by doing so. This variety is such a vigorous grower that #4 bulbs will all make good saleable spikes, and under good conditions #5 bulbs will give a large percentage of good spikes. At these prices your investment for bulbs is very small, and in any event you should make more money off the blooms than we have from growing the bulbs.

Order early, - and order plenty, - you will not regret it. The bulb and cut-flower out-look is very decidedly on the up-grade. (Our bulb sales in January were the highest in any month of our 13 years in the bulb business.)

Price per 1,000	1,000	5,000 lots.	10,000 lots.	50,000 lots.
PICARDY NO. 4	\$ 6.00	\$ 5.50	\$ 5.00	...
PICARDY NO. 5	4.00	3.75	3.50	\$ 3.25
PICARDY NO. 6	2.50	2.25	2.00	1.80

PICARDY BULBLETS, washed and screened, - no pin-heads:

\$5.50 per peck; \$20.00 per bushel; \$18.00 per bushel in 10 bu. lots.